

Northeast Ohio Public Energy Council



2008 Annual Report

Letter from the Chairman

NOPEC is pleased to present our 2008 annual report.

NOPEC's significant achievements and milestones in 2008 have helped firmly position us as a considerable force in the pricing of natural gas and electricity for residential and small business customers in northeast Ohio.

NOPEC generates countless benefits to the economy of northeast Ohio, many of which go unrecognized because I believe our mere presence quietly but significantly influences decisions — including rates — made by our competitors.

It is gratifying for NOPEC — and for the residents and businesses of northeast Ohio — when there are such strong indications that our competitors seek or establish rates that are lower than they might otherwise be if NOPEC did not exist.

In this report to the community, I invite you to examine the enclosed financial documents, which tell a story of a financially sound and well-run organization.

We don't answer to stockholders because we don't have any. My fellow board members and I are not paid. NOPEC has a knowledgeable but lean staff.

We are successfully continuing to pursue our mission: Work hard to bring the lowest utility rates possible to northeast Ohio.

While NOPEC continues to use its buy-it-in-bulk leverage to exert pressure on driving utility rates down in northeast Ohio, some of our best work in 2008 was done in Columbus.

Specifically, an important piece of legislation — Senate Bill 221 (SB221) — resulted in numerous adjustments in the state's utility laws that allow NOPEC to perform even better in the years ahead. We extend our thanks to those who helped NOPEC's efforts on this bill, which the governor signed into law in May.

Some of the changes SB221 has brought include:

NOPEC customers will not be required to pay for a utility's standby generation service when NOPEC elects not to take such service.

The costly opt-out period was extended from two to three years. NOPEC customers will only be responsible for a portion of any surcharge resulting from a phase-in of a standard service plan. In other words, if our members don't benefit from a surcharge, they shouldn't have to pay it.

These are just some of the highlights, as SB221 resulted in other good steps toward encouraging the use of governmental aggregations such as NOPEC — which, by the way, is the largest such aggregator in the nation.

While SB221 was a victory for NOPEC and utility customers throughout northeast Ohio, in 2008 we also started serious negotiations with electric suppliers to save money for hundreds of thousands of northeast Ohio businesses and residents. These negotiations resulted in a letter of intent with a national company to supply our communities with lower cost electricity in 2009 and the future.

NOPEC has already saved northeast Ohio tens of millions of dollars in lower utility rates. We look forward to continuing to serve as our region's utility watchdog. Our savings are significant. Our mission is meaningful. And our future is bright.

Sincerely,

Joseph Migliorini, Chairman of NOPEC Board of Directors

Financials

	Jan - Dec 08	Jan - Dec 07		Dec 31, 08	Dec 31,
REVENUES			ASSETS		
Interest Income	296,083	508,926	Current Assets		
Management Fees- Electric	1,097,271	600,000	Checking/Savings		
Management Fees- Natural Gas	2,489,670	1,442,548	Dollar Bank cking	235,997	18
Other Fees	(604)		Dollar Bank	0	1
Total Revenues	3,882,419	2,551,474	Total Checking/Savings	235,997	19
EXPENSE			Accounts Receivable		
Advertising	1,000	2,933	Accounts Receivable	884,026	195
Aggregation Services		50	Total Accounts Receivable	884,026	195
Communication Services	24,000		Other Current Assets		
Community training	12,605		Accts Receivable	1,300	
Computer Support	2,739	3,261	Investment-Star Ohio	11,287,804	11,28
Consulting, Gas & Electric	37,090	20,236	Total Other Current Assets	11,289,104	11,28
Contract Labor	1,642	5,301	Total Current Assets	12,409,127	11,49
CRES Development Fund	152,504	75,391	Fixed Assets		
Depreciation Expense	5,569	1,366	Building	236,229	1
Energy Conserv. Grant		215,018	Building, Accum. Depr.	(2,362)	
Fringe benefits/payroll tax	41,355	24,352	Equipment	26,010	(
Furnishings, new office	14,961		Equipment, Accum. Depr.	(4,573)	(1
Insurance	3,757	3,487	Total Fixed Assets	255,304	14
Legal	382,619	190,167	Total Assets	12,664,431	11,511
Media - Web site exp	500	1,580			
Meetings	10,606	7,976	LIABILITIES & EQUITY		
Membership, assoc. & training	3,608	2,675	Liabilities		
Office Supplies	13,047	9,087	Current Liabilities		
Postage and Delivery	480	478	Accounts Payable	102,795	3
Professional Fees	40,500	50,717	Total Accounts Payable	102,795	3
Rent/Maint/RE Tax	2,000	6,000	Other Current Liabilities		
Staff salaries	189,645	119,310	Accrued liabilities	28,170	2
Telephone	18,922	4,170	Payroll withholdings	2,312	
Travel	10,367	10,403	Total Other Current Liabilities	30,482	2
Utilities		2,709	Total Current Liabilities	133,277	6
Total Expenses	973,217	756,665	Total Liabilities	133,277	68
	2,909,202	1,794,809	Equity		
OTHER INCOME/EXPENSE			Net Assets	12,531,154	11,44
Other Expense			Total Equity	12,531,154	11,443
Electric Program discount	1,821,560		Total Liabilities & Equity	12,664,431	11,511
Total Other Expense	1,821,560				
Net Other (Expense)	(1,821,560)				
Revenues in excess of Expenses	1,087,642	1,794,809			

About NOPEC

Since it was formed in 2000, NOPEC has saved northeast Ohio residents and businesses tens of millions of dollars in lower utility rates.

NOPEC represents 126 communities in nine northeast Ohio counties. Our board of directors is composed of one representative from each of those counties.

Our member communities are in the following nine counties: Ashtabula, Cuyahoga, Geauga, Lake, Lorain, Medina, Portage, Summit and Trumbull.

NOPEC is the largest public energy aggregation in the country. We are a non-profit, pro-consumer lobbying force that has worked hard — and will continue to work hard — to bring lower electricity and natural gas prices to northeast Ohio. Our lean but knowledgeable staff closely monitors the volatile and evolving energy industry on behalf of our northeast Ohio customers.

Board of Directors



Mr. Joseph Migliorini, Chairman Summit County



Commissioner William Young, Vice-Chairman Geauga County



City Manager Jack Haney Newton Falls (Trumbull County)



Commissioner Charles Keiper II
Portage County



Mayor Tony Krasienko
City of Lorain (Lorain County)



Ronald McVoy Ashtabula County



Mayor Thomas O'Grady Commission North Olmsted (Cuyahoga County) Lake County



Commissioner Daniel Troy
Lake County



City Manager Robert Zienkowski City of Brunswick (Medina County)



Leigh Herington
Executive Director, NOPEC

Electric Communities

Liberty Township

Warren

Ashtabula	Conneaut	Geneva	Geneva-on-the-Lake	Jefferson	North Kingsville
Orwell Village	Roaming Shores	Rock Creek	Ashtabula Cty Twps.*	Andover Twp	Ashtabula Twp
Austinburg Twp	Cherry Valley Twp	Colebrook Twp	Denmark Twp	Dorset Twp	Geneva Twp
Harpersfield Twp	Hartsgrove Twp	Jefferson Twp	Kingsville Twp	Lenox Twp	Monroe Twp
Morgan Twp	New Lyme Twp	Orwell Twp	Pierpont Twp	Plymouth Twp	Richmond Twp
Rome Twp	Saybrook Twp	Sheffield Twp	Trumbull Twp	Wayne Twp	Williamsfield Twp
Windsor Twp					
CUYAHOGA COU	INTY				
Beachwood	Bedford	Bedford Heights	Bentleyville	Berea	Bratenahl
Brecksville	Broadview Heights	Brook Park	Brooklyn	Brooklyn Heights	Chagrin Falls
Cuyahoga Heights	East Cleveland	Fairview Park	Garfield Heights	Glenwillow	Highland Heights
Hunting Valley	Independence	Lakewood	Linndale	Lyndhurst	Maple Heights
Mayfield Village	Middleburg Heights	Moreland Hills	Newburgh Heights	North Olmsted	North Randall
North Royalton	Oakwood	Olmsted Twp	Olmsted Falls	Orange	Parma Heights
Pepper Pike	Rocky River	Shaker Heights	Solon	South Euclid	Strongsville
University Heights	Valley View	Walton Hills	Warrensville Heights		
GEAUGA COUNT	TY				
Auburn Twp	Bainbridge Twp	Burton	Chardon	Chardon Twp	Chester Twp
Claridon Twp	Hambden Twp	Huntsburg Twp	Middlefield (Village)	Middlefield Twp	Montville Twp
Munson Twp	Newbury Twp	Parkman Twp	Russell Twp	South Russell	Thompson Twp
LAKE COUNTY					
Eastlake	Fairport Harbor	Grand River	Kirtland	Kirtland Hills	Lakeline
Madison	Mentor	Mentor-on-the-Lake	Timberlake	Waite Hill	Wickliffe
Willoughby	Willoughby Hills	Willowick	Lake County Twps*	Concord Twp	Leroy Twp
Madison Twp	Painesville Twp	Perry Twp			
LORAIN COUNT	Υ				
Amherst Twp	Avon	Avon Lake	Elyria	Lorain	South Amherst
Sheffield Lake	Sheffield Village	North Ridgeville			
MEDINA COUNT	ſΥ				
Brunswick					
PORTAGE COUN	TY				
Hiram Village	Kent	Portage County Twps.*	Atwater Twp	Brimfield Twp	Charlestown Twp
Deerfield Twp	Edinburg Twp	Franklin Twp	Freedom Twp	Hiram Twp	Mantua Twp
Nelson Twp	Palymra Twp	Paris Twp	Randolph Twp	Ravenna Twp	Rootstown Twp
Shalersville Twp	Suffield Twp	Windham Twp			
SUMMIT COUNT	ΓY				
	Lakemore	Macedonia	Northfield	Peninsula	Reminderville
Clinton	Luncillore	***************************************			

Gas Communities

ASHTABULA COUNT	ГҮ			
Ashtabula (City)	Ashtabula Township	Conneaut	Geneva (Village)	Geneva-on-the-Lake
Jefferson Village	North Kingsville	Harpersfield Township	Kingsville Township	Saybrook Township
CUYAHOGA COUNTY	Y			
Bedford	Bedford Heights	Bentleyville	Berea	Bratenahl
Brecksville	Brook Park	Brooklyn	Brooklyn Heights	Chagrin Falls (City)
Cleveland	Cuyahoga Heights	Fairview Park	Garfield Heights	Glenwillow
Highland Heights	Hunting Valley	Independence	Lakewood	Lyndhurst
Maple Heights	Middleburg Heights	Moreland Hills	Newburgh Heights	North Olmsted
North Randall	North Royalton	0akwood	Olmsted Falls	Olmsted Township
Orange	Parma Heights	Pepper Pike	Rocky River	Solon
South Euclid	Strongsville	University Heights	Valley View	Walton Hills
GEAUGA COUNTY				
South Russell	Auburn Township	Bainbridge Township	Burton Township	Chester Township
Claridon Township	Hambden Township	Newbury Township	Munson Township	Russell Township
Troy Township				
LAKE COUNTY				
Eastlake	Fairport Harbor	Grand River	Kirtland	Kirtland Hills
Mentor	Mentor-on-the-Lake	Norty Perry Village	Timberlake	Waite Hill
Wickliffe	Willoughby	Willoughby Hills	Willowick	Concord Township
Leroy Township	Painesville Township	Perry Township		
LORAIN COUNTY				
Avon	Elyria	Lorain	North Ridgeville	Sheffield Lake
Sheffield Village	South Amherst			
MEDINA COUNTY				
Brunswick				
PORTAGE COUNTY				
Brady Lake	Garrettsville (City)	Hiram Village	Kent	Sugar Bush Knolls
Portage County Townships	Atwater Township	Brimfield Township	Charlestown Township	Deerfield Township
Edinburg Township	Franklin Township	Freedom Township	Hiram Township	Mantua Township
Nelson Township	Palymra Township	Paris Township	Randolph Township	Ravenna Township
Rootstown Township	Shalersville Township	Suffield Township	Windham Township	
SUMMIT COUNTY				
Clinton	Macedonia	Northfield	Reminderville	Sagamore Hills Township
Springfield Township				
TRUMBULL COUNT	Υ			
Warren	Liberty Township	Newton Falls		





31320 Solon Road, Suite 20 Solon, OH 44139

Gas customer service: 1-888-848-7914

Electric customer service: 1-800-292-9284